

#### CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31<sup>st</sup>, 2011

#### (1<sup>st</sup> JANUARY – 31<sup>st</sup> MARCH 2011)

The attached financial statements have been approved by the Board of Directors of Quest Holdings S.A. on May 25<sup>th</sup>, 2011, and have been set up on the website address <u>www.quest.gr</u>.

The President

The C.E.O.

The Member of B.o.D.

Theodoros Fessas

Markos Bitsakos

Eftichia Koutsoureli

**Chief Accountant** 

The Group Financial Controller

Dimitris Papadiamantopoulos

Konstantinia Anagnostopoulou

These financial statements have been translated from the original statutory financial statements that have been prepared in the Greek language. In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document.



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

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#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### Statement of financial position

| Note         31/3/2011         31/3/2010         31/3/2010           ASSETS  |   |      | GROUP     |            | COMPANY   |            |  |
|--|---|------|-----------|------------|-----------|------------|--|
| Non-current assets         Property, plant and equipment         5         72.507         67.366         40.238         40.981           Property, plant and equipment         5         72.507         67.366         40.238         40.981           Other intangable assets         7         19.589         19.989         -         -           Investments in subsidiaries         9         -         -         128.892         128.893         8.906           Available for sub-formers in subsidiaries         9         -         -         128.892         8.906           Deferred income tax asset         11         10.404         10.446         8.893         8.906           Deferred income tax asset         672         671         -         -         -           Current asset         19.592         12.358         -<   |   | Note | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |  |
| Property plant and equipment         5         72.507         67.366         40.238         40.981           Goodwill         6         8.717         8.717         8.717         -         -           Investment sin suscitats         7         19.539         19.899         -         -         -           Investment sin suscitats         10         888         885         -         -         -           Accounts and other receivables         11         10.404         10.445         5.425         5.407           Accounts and other receivables         12.433         11.737         18.3.448         184.174           Current asset         12.433         11.757         5.012         6.33           Investmeris         13.042         12.777         18.3.448         184.174           Current asset         140.115         142.557         5.012         6.33           Accounts and other receivables         -         17         -         -           Current income tax asset         145.52         147.57         12.706         12.709           Current income tax asset         145.52         147.57         12.706         12.709           Current income tax asset         12.450         3  | ASSETS  |      |           |            |           |            |  |
| Gendmit         6         8.717         8.717         -         -           Other instangble assets         7         19.589         19.899         -         -           Investment Properties         8         8.203         8.205         -         -           Investments in subsidiaries         9         -         -         -         128.892         128.881           Available for safe financial assets         11         10.404         10.446         8.893         8.906           Deferred mores tras aset         12.433         11.785         5.525         5.501           Accounts and other receivables         76.2         6.71         -         -           Current asset         19.592         2.538         -         -           Current asset         10.115         11.2557         5.012         6.352           Derivatives         -         17         -         -         -           Current asset         12.450         24.549         3.0493         1.2493           Carrent asset         14.560         14.574         12.706         1.2493           Current asset         13.4093         3.4093         3.4093         3.4093           Share c   | Non-current assets  |      |           |            |           |            |  |
| Other intangible asets         7         19 559         19 999         -         -           Investment Properties         8         8.203         8.205         -         -           Investments in associates         10         8.88         8.85         -         -           Available for sign fornacial assets         11         10.404         10.446         8.893         3.906           Defered income tax asset         12.833         11.785         5.425         5.407           Accounts and other receivables         12.433         11.785         5.425         5.407           Derivatives         133.462         127.974         183.448         184.174           Current asset         140.115         142.557         5.012         6.352           Accounts and other receivables         140.115         142.557         5.012         6.35           Derivatives         14.562         14.751         12.706         12.709         12.848           Derivatives         24.540         22.882         6.33         1.248         34.093         34.093           Cash and cash equivalents         24.540         22.882         33.885         320.202         204.643           Equital and reserves attributable t  | Property, plant and equipment                                   | 5    | 72.507    | 67.366     | 40.238    | 40.981     |  |
| Investment<br>Investment<br>is associates         8         8.203         8.203         8.203         8.203         8.203         1.28.892         1.28.892           Investments is associates         10         888         885         -         -         -           Available for sale financial assets         11         10.404         10.446         8.893         8.806           Accounts and other receivables         672         671         -         -           Current assets         19.592         22.538         -         -           Investories         19.592         22.538         -         -           Current assets         19.592         22.538         -         -           Financial assets at far value through P&L         12         2.07         161         2.07         161           Current income tax asset         14.562         14.754         12.268         12.848           EQUITY         20.401         20.838         202.027         204.643           Share capital and reserves attributable to the Company's shareholders         37.4403         34.093         34.093           Share capital         13         34.093         34.093         34.093         34.093           Share capital <td>Goodwill</td> <td>6</td> <td>8.717</td> <td>8.717</td> <td>-</td> <td>-</td>  | Goodwill  | 6    | 8.717     | 8.717      | -         | -          |  |
| Investment         Properties         8         8.203         8.203         12.892         12.892           Investmenti is associates         10         888         885         -         12.893         12.893           Investmenti is associates         11         10.404         10.446         8.893         8.906           Available for safe financial assets         11         10.404         10.446         8.893         8.906           Accounts and other receivables         672         671         -         -         -           Current asset         19.592         22.538         -         -         6.32           Derivatives         -         17         -         <  | Other intangible assets   | 7    | 19.589    | 19.899     | -         | -          |  |
| Investments in subsidiaries         9         -         -         128.92         128.83         -           Investments in subsidiaries         10         88         885         -         -           Available for sale financial assets         11         10.404         10.445         8.893         8.803           Accounts and other receivables         62         671         -         -           Current assets         12.433         11.785         5.425         5.407           Inventories         19.592         22.538         -         -           Accounts and other receivables         14.115         14.257         5.012         6.632           Derivatives         14.562         14.754         12.06         12.707         161           Current income tax asset         12         2077         161         207         161           Current income tax asset         12.450         22.882         653         12.848           Total assets         332.440         338.485         20.2027         20.469           Share capiral         13         34.093         34.093         34.093           Share capiral         13         34.093         34.093         34.093      <  | Investment Properties   | 8    | 8.203     | 8.205      | -         | -          |  |
| Available for sale financial assets         11         10.404         10.466         8.893         8.906           Defered income tax asset         12.483         11.785         5.425         5.407           Accounts and other receivables         672         671         -         -           Inventories         19.592         22.538         -         -           Accounts and other receivables         140.115         142.557         5.012         6.532           Derivatives         -         17         -         -         -           Financial assets at fair value through P&L         12         207         161         207         161           Current income tax asset         14.562         14.745         12.706         12.709           Cash and cash equivalents         24.540         22.882         663         12.48           Four assets         199.017         202.910         18.579         204.669           Capital and reserves attributable to the Company's shareholders         33.2480         330.885         20.027         204.669           Share capital         13         34.093         34.093         34.093         34.093         34.093         34.093         140.028         40.028         40.028 <td></td> <td>9</td> <td>-</td> <td>-</td> <td>128.892</td> <td>128.881</td>  |   | 9    | -         | -          | 128.892   | 128.881    |  |
| Deferred income tax asset         12.483         11.785         5.425         5.407           Accourts and other receivables         672         671         -         -           Current assets         13.34.62         127.971         13.34.62         127.971         13.34.62           Inventories         19.592         22.538         -   | Investments in associates                                       | 10   | 888       | 885        | -         | -          |  |
| Accounts and other receivables         672         671         -         -           Current assets         133.462         127.974         183.448         184.174           Inventories         19.592         22.538         -         -           Accounts and other receivables         140.115         142.557         5.012         6.352           Derivatives         -         17         -         -         -           Current income tax asset         145.562         14.754         12.706         12.709           Cash and cash equivalents         24.540         22.882         6.53         1.248           Cash and cash equivalents         24.540         22.882         6.63         1.248           Cash and cash equivalents         330.488         302.027         204.69           Share capital         13         34.093         34.093         34.093           Share capital         13         34.093         34.093         34.093           Ohr reserves         8.767         8.760         11.777         11.790           Retained carnings         110.665         110.05         193.832         193.977           Total equity         200.622         200.479         193.832  | Available for sale financial assets                             | 11   | 10.404    | 10.446     | 8.893     | 8.906      |  |
| Image: control saces         Image: co | Deferred income tax asset                                       |      | 12.483    | 11.785     | 5.425     | 5.407      |  |
| Current assets         19.592         22.538         -         -         -           Accounts and other receivables         140.115         142.557         5.012         6.352           Derivatives         -         17         -         -         -           Financial assets at fair value through P&L         12         207         161         2077         161           Current income tax asset         24.540         22.882         653         1.248           Cash and cash equivalents         24.540         22.882         663         1.248           Current income tax asset         Capital and reserves attributable to the Company's shareholders         330.885         202.027         204.643           EQUITY         Capital and reserves attributable to the Company's shareholders         Share capital         13         34.093   | Accounts and other receivables                                  |      |           |            | -         | -          |  |
| Inventories         19.592         2.2.338         -         -           Accounts and other receivables         140.115         142.557         5.012         6.352           Derivatives         -         17         -         -           Financial assets at fair value through P&L         12         207         161         207         161           Cash and cash equivalents         24.540         22.882         653         1.248           Total assets         202.017         204.643         202.027         204.643           EQUITY         202.017         204.643         330.885         202.027         204.643           Share capital and reserves attributable to the Company's shareholders         5         332.480         330.885         202.027         204.643           Cher reserves         8.767         8.780         11.777         11.707         11.707           Retained carnings         110.665         110.105         108.298         108.255           Own shares         (464)         (3000)         (444)         (300)         104.444         (300)           Indial capity         200.622         200.479         193.832         193.977           Minority interest         7.433         7.6  |   |      | 133.462   | 127.974    | 183.448   | 184.174    |  |
| Accounts and other receivables         140.115         142.557         5.012         6.352           Derivatives         -         17         -         -           Financial assets a fair value through P&L         12         207         161         207         161           Current income tax asset         14.562         14.754         12.706         12.709           Cash and cash equivalents         24.540         22.882         653         12.48           Total assets         24.540         23.885         202.027         204.643           EQUITY         202.101         18.579         204.69         34.093         34.093         34.093           Share capital         13         34.093         34.093         34.093         34.093         34.093           Share capital         13         40.128  | Current assets  |      |           |            |           |            |  |
| Derivatives         -         17         -         -           Financial assets at fair value through P&L         12         207         161         207         161           Current income tax asset         24.540         22.882         653         1.248           Cash and cash equivalents         24.540         22.882         653         1.248           Total assets         332.480         330.885         202.027         204.643           EQUITY         Share capital and reserves attributable to the Company's shareholders         5         5         204.028         40.128         40.300         (464)         (300)         (464)         (300)         (464)         (300)         (464)         (300)         (464)         (300)         (453)         193.977         1.190         8.092         8.093         8.193         1.193.977         1.190         8.093         1.193.977  | Inventories   |      | 19.592    | 22.538     | -         | -          |  |
| Financial assets at fair value through P&L         12         207         161         207         161           Current income tax asset         14.562         14.754         12.706         12.709           Cash and cash equivalents         24.540         22.882         653         1.248           Total assets         332.480         330.885         202.027         204.643           EQUITY         20.117         20.2017         204.643           Share capital         13         34.093         34.093         34.093           Share capital         13         40.128         40.128         40.128           Other reserves         8.767         8.780         11.777         11.709           Retained earnings         110.665         110.105         108.298         108.265           Own shares         (464)         (300)         (464)         (300)           Minority interest         7.7433         7.672         -         -           Total equity         200.622         200.479         193.832         193.977           LABILITIES         7.83         7.672         -         -         -         -           Corrent labilities         2.329         4.298         12.   | Accounts and other receivables                                  |      | 140.115   | 142.557    | 5.012     | 6.352      |  |
| Current income tax asset         14.562         14.754         12.706         12.709           Cash and cash equivalents         24.540         22.882         653         1.248           199.017         202.017         204.643         202.027         204.643           Current income tax asset         332.480         330.885         202.027         204.643           Current income tax asset         332.480         34.093         39.833  | Derivatives   |      | -         | 17         | -         | -          |  |
| Current income tax asset         14.562         14.754         12.706         12.709           Cash and cash equivalents         24.540         22.882         653         1.248           Total assets         332.480         330.885         202.027         204.643           EQUITY         Total and reserves attributable to the Company's shareholders         332.480         34.093         31.082         39.393   | Financial assets at fair value through P&L                      | 12   | 207       | 161        | 207       | 161        |  |
| Cash and cash equivalents         24.540         22.882         653         1.248           Total assets         330.885         202.027         204.643           EQUITV         332.480         330.885         202.027         204.643           Capital and reserves attributable to the Company's shareholders         34.093 <td>Current income tax asset</td> <td></td> <td>14.562</td> <td>14.754</td> <td>12.706</td> <td>12.709</td>  | Current income tax asset  |      | 14.562    | 14.754     | 12.706    | 12.709     |  |
| Total assets         199.017         202.910         18.579         20.469           332.480         330.885         202.027         204.643           EQUITY         Capital and reserves attributable to the Company's shareholders         34.093         34.093         34.093         34.093           Share capital         13         34.093         34.093         34.093         34.093           Share premium         40.128         40.128         40.128         40.128         40.128           Other reserves         8.767         8.780         11.777         11.790           Retained earnings         110.065         110.105         108.298         108.298           Own shares         (464)         (300)         (464)         (300)           193.188         192.806         193.832         193.977           LIABLITIES         7.433         7.672         -         -           Non-current liabilities         8.009         8.189         -         -           Deferred tax liabilities         78         79         78         79           Accounts payable and other liabilities         91.385         97.261         3.760         6.337           Current liabilities         91.385 <t< td=""><td></td><td></td><td>24.540</td><td>22.882</td><td>653</td><td>1.248</td></t<>  |   |      | 24.540    | 22.882     | 653       | 1.248      |  |
| EQUITY         Capital and reserves attributable to the Company's shareholders           Share capital         13         34.093         34.093         34.093         34.093           Share capital         13         34.093         34.093         34.093         34.093           Share capital         13         34.093         34.093         34.093         34.093           Share capital         40.128         40.128         40.128         40.128         40.128           Other reserves         8.767         8.780         11.777         11.790           Retained earnings         110.665         110.105         108.298         108.265           Own shares         (464)         (300)         (464)         (300)           Inority interest         7.433         7.672         -         -           Total equity         200.622         200.479         193.832         193.977           LIABILITIES         8.009         8.189         -         -         -           Deferred tax liabilities         8.525         8.525         -         -         -           Retirement benefit obligations         4.329         4.298         126         125           Government Grants         78  | 1   |      |           | 202.910    | 18.579    | 20.469     |  |
| Capital and reserves attributable to the Company's shareholders         13         34.093         34  | Total assets  |      | 332.480   | 330.885    | 202.027   | 204.643    |  |
| Share capital         13         34.093         34.093         34.093         34.093           Share premium         40.128         40.128         40.128         40.128         40.128           Other reserves         8.767         8.780         11.777         11.790           Retained earnings         110.665         110.105         108.298         108.265           Own shares         (464)         (300)         (464)         (300)           Minority interest         7.433         7.672         -         -           Total equity         200.622         200.479         193.832         193.977           LIABILITIES          8.009         8.189         -         -           Pefered tax liabilities         8.009         8.189         -         -         -           Government Grants         7.8         79         778         79         -           Accounts payable and other liabilities         91.385         97.261         3.760         6.337           Current liabilities         91.385         97.261         3.760         6.337           Current income tax liability         2.776         3.352         73         -           Borrowings         <  | EQUITY  |      |           |            |           |            |  |
| Share capital         13         34.093         34.093         34.093         34.093           Share premium         40.128         40.128         40.128         40.128         40.128           Other reserves         8.767         8.780         11.777         11.790           Retained earnings         110.665         110.105         108.298         108.265           Own shares         (464)         (300)         (464)         (300)           Minority interest         7.433         7.672         -         -           Total equity         200.622         200.479         193.832         193.977           LIABILITIES          8.009         8.189         -         -           Pefered tax liabilities         8.009         8.189         -         -         -           Government Grants         7.8         79         778         79         -           Accounts payable and other liabilities         91.385         97.261         3.760         6.337           Current liabilities         91.385         97.261         3.760         6.337           Current income tax liability         2.776         3.352         73         -           Borrowings         <  | Capital and reserves attributable to the Company's shareholders |      |           |            |           |            |  |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   |   | 13   | 34.093    | 34.093     | 34.093    | 34.093     |  |
| Retained earnings         110.665         110.105         108.298         108.265           Own shares         (464)         (300)         (464)         (300)           Minority interest         7.433         7.672         -         -           Total equity         200.622         200.479         193.832         193.977           LIABILITIES         200.622         200.479         193.832         193.977           Deferred tax liabilities         8         8.525         8.525         -         -           Deferred tax liabilities         8.009         8.189         -         -         -           Corrent liabilities         78         79         78         79         78         79           Accounts payable and other liabilities         -         -         -         -         -         -           Accounts payable and other liabilities         91.385         97.261         3.760         6.337           Current liabilities         91.385         97.261         3.760         6.337           Current income tax liability         2.776         3.352         73         -           Derivative Financial Instruments         14         16.708         8.700         4.157   | Share premium   |      | 40.128    | 40.128     | 40.128    | 40.128     |  |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   | Other reserves  |      | 8.767     | 8.780      | 11.777    | 11.790     |  |
| Minority interest $193.188$ $192.806$ $193.833$ $193.977$ Minority interest $7.433$ $7.672$ $ -$ Total equity $200.622$ $200.479$ $193.832$ $193.977$ LIABILITIESNon-current liabilitiesBorrowings14 $8.525$ $8.525$ $ -$ Deferred tax liabilities $8.009$ $8.189$ $ -$ Retirement benefit obligations $4.329$ $4.298$ $126$ $125$ Government Grants $78$ $79$ $78$ $79$ Accounts payable and other liabilities $91.385$ $97.261$ $3.760$ $6.337$ Current liabilities $91.385$ $97.261$ $3.760$ $6.337$ Derivative Financial Instruments $14$ $16.708$ $8.700$ $4.157$ $4.126$ Derivative Financial Instruments $14$ $16.708$ $8.700$ $4.157$ $4.126$ Total liabilities $131.857$ $130.404$ $8.195$ $10.667$   | Retained earnings   |      | 110.665   | 110.105    | 108.298   | 108.265    |  |
| Minority interest         7.433         7.672         -         -           Total equity         200.622         200.479         193.832         193.977           LIABILITIES         Non-current liabilities         -   | Own shares  |      | (464)     | (300)      | (464)     | (300)      |  |
| Total equity         200.622         200.479         193.832         193.977           LLABILITIES         Non-current liabilities <td></td> <td></td> <td>193.188</td> <td>192.806</td> <td>193.833</td> <td>193.977</td>   |   |      | 193.188   | 192.806    | 193.833   | 193.977    |  |
| LIABILITIES         Non-current liabilities         Borrowings       14       8.525       8.525       -       -         Deferred tax liabilities       8.009       8.189       -       -         Retirement benefit obligations       4.329       4.298       126       125         Government Grants       78       79       78       79         Accounts payable and other liabilities       -       -       -       -         Current liabilities       91.385       97.261       3.760       6.337         Current income tax liability       2.776       3.352       73       -         Borrowings       14       16.708       8.700       4.157       4.126         Derivative Financial Instruments       48       -       -       -         Total liabilities       131.857       130.404       8.195       10.667   | Minority interest   |      | 7.433     | 7.672      | -         |            |  |
| Non-current liabilities           Borrowings         14         8.525         8.525         -         -           Deferred tax liabilities         8.009         8.189         -         -           Retirement benefit obligations         4.329         4.298         126         125           Government Grants         78         79         78         79           Accounts payable and other liabilities         -         -         -         -           Current liabilities         91.385         97.261         3.760         6.337           Current income tax liability         2.776         3.352         73         -           Borrowings         14         16.708         8.700         4.157         4.126           Derivative Financial Instruments         48         -         -         -           110.917         109.312         7.990         10.463           Total liabilities         131.857         130.404         8.195         10.667  | Total equity  |      | 200.622   | 200.479    | 193.832   | 193.977    |  |
| Borrowings         14         8.525         8.525         -         -           Deferred tax liabilities         8.009         8.189         - <t< td=""><td>LIABILITIES</td><td></td><td></td><td></td><td></td><td></td></t<>  | LIABILITIES   |      |           |            |           |            |  |
| Deferred tax liabilities         8.009         8.189         -         -           Retirement benefit obligations         4.329         4.298         126         125           Government Grants         78         79         78         79           Accounts payable and other liabilities         -         -         -         -           Current liabilities         91.385         97.261         3.760         6.337           Current income tax liability         2.776         3.352         73         -           Borrowings         14         16.708         8.700         4.157         4.126           Derivative Financial Instruments         48         -         -         -         -           Total liabilities         131.857         130.404         8.195         10.667   | Non-current liabilities   |      |           |            |           |            |  |
| Retirement benefit obligations       4.329       4.298       126       125         Government Grants       78       79       78       79         Accounts payable and other liabilities       -  | Borrowings  | 14   | 8.525     | 8.525      | -         | -          |  |
| Government Grants         78         79         78         79           Accounts payable and other liabilities         -   | Deferred tax liabilities  |      | 8.009     | 8.189      | -         | -          |  |
| Government Grants         78         79         78         79           Accounts payable and other liabilities         -   | Retirement benefit obligations                                  |      | 4.329     | 4.298      | 126       | 125        |  |
| 20.941         21.092         204         204           Current liabilities         Accounts payable and other liabilities         91.385         97.261         3.760         6.337           Current income tax liability         2.776         3.352         73         -           Borrowings         14         16.708         8.700         4.157         4.126           Derivative Financial Instruments         48         -         -         -           110.917         109.312         7.990         10.463           Total liabilities         131.857         130.404         8.195         10.667  | -   |      | 78        | 79         | 78        | 79         |  |
| 20.941         21.092         204         204           Current liabilities         Accounts payable and other liabilities         91.385         97.261         3.760         6.337           Current income tax liability         2.776         3.352         73         -           Borrowings         14         16.708         8.700         4.157         4.126           Derivative Financial Instruments         48         -         -         -           110.917         109.312         7.990         10.463           Total liabilities         131.857         130.404         8.195         10.667  | Accounts payable and other liabilities                          |      | -         | -          | -         | -          |  |
| Accounts payable and other liabilities     91.385     97.261     3.760     6.337       Current income tax liability     2.776     3.352     73     -       Borrowings     14     16.708     8.700     4.157     4.126       Derivative Financial Instruments     48     -     -     -       Total liabilities       130.404     8.195     10.667   |   |      | 20.941    | 21.092     | 204       | 204        |  |
| Current income tax liability         2.776         3.352         73         -           Borrowings         14         16.708         8.700         4.157         4.126           Derivative Financial Instruments         48         -         -         -           Total liabilities         131.857         130.404         8.195         10.667  | Current liabilities   |      |           |            |           |            |  |
| Borrowings         14         16.708         8.700         4.157         4.126           Derivative Financial Instruments         48         -         -         -         -           Illo.917         109.312         7.990         10.463         10.667           Total liabilities         131.857         130.404         8.195         10.667   | Accounts payable and other liabilities                          |      | 91.385    | 97.261     | 3.760     | 6.337      |  |
| definition         definition <thdefinition< th="">         definition         definiti</thdefinition<>  | Current income tax liability                                    |      | 2.776     | 3.352      | 73        | -          |  |
| 110.917109.3127.99010.463Total liabilities131.857130.4048.19510.667  | Borrowings  | 14   | 16.708    | 8.700      | 4.157     | 4.126      |  |
| Total liabilities         131.857         130.404         8.195         10.667   | Derivative Financial Instruments                                |      |           | -          | -         | -          |  |
|  |   |      |           |            |           |            |  |
| Total equity and liabilities         332.480         330.885         202.027         204.643   |   |      |           |            |           |            |  |
|  | Total equity and liabilities                                    |      | 332.480   | 330.885    | 202.027   | 204.643    |  |



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### **Income statement - Group**

|  |              | GRO                       | UP                        |
|--|--------------|---------------------------|---------------------------|
|  | Notes        | 1/1/2011 to<br>31/03/2011 | 1/1/2010 to<br>31/03/2010 |
| Sales  | 4            | 72.231                    | 84.371                    |
| Cost of sales  |              | (60.312)                  | (70.743)                  |
| Gross profit   |              | 11.919                    | 13.629                    |
| Selling expenses   |              | (5.493)                   | (7.164)                   |
| Administrative expenses  |              | (5.781)                   | (6.066)                   |
| Other operating income / (expenses) (net)                          |              | 238                       | 357                       |
| Other profit / (loss) (net)  |              | (41)                      | (36)                      |
| Operating profit   |              | 842                       | 720                       |
| Finance income   |              | 122                       | 263                       |
| Finance costs  |              | (529)                     | (645)                     |
| Finance costs - net  |              | (407)                     | (382)                     |
| Share of profit/ (loss) of associates                              | 10           | (5)                       | (85)                      |
| Profit/ (Loss) before income tax                                   |              | 430                       | 253                       |
| Income tax expense   | 18           | 383                       | (1.131)                   |
| Profit/ (Loss) after tax for the period from continuing operations |              | 813                       | (878)                     |
| Attributable to :  |              | 1.041                     | (720)                     |
| Equity holders of the Company                                      |              | 1.041                     | (738)                     |
| Minority interest  |              | (228)                     | (140)                     |
|  |              | 813                       | (878)                     |
| Earnings/(Losses) per share attributable to equity holder          | s of the Com | <b>pany</b> (in € per     |                           |
| share)<br>Basic and diluted  | 21           | 0,0215                    | (0,0152)                  |



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### **Income statement - Company**

|  |          |             | COMPAN    | NY                   |          |
|--|----------|-------------|-----------|----------------------|----------|
|  | Σημείωση | 1/1/2011 to | 1.        | /1/2010 to 31/3/2010 |          |
|  |          | 31/03/2011  | Continued | Discontinued         | Total    |
| Sales  | 4        | -           | -         | 40.264               | 40.264   |
| Cost of sales  |          | -           | -         | (36.823)             | (36.823) |
| Gross profit   |          | -           | -         | 3.441                | 3.441    |
| Selling expenses   |          | -           | -         | (2.975)              | (2.975)  |
| Administrative expenses  |          | (1.179)     | (1.358)   | (1.328)              | (2.686)  |
| Other operating income / (expenses) (net)                          |          | 994         | 809       | 438                  | 1.247    |
| Other profit / (loss) (net)  |          | 257         | (26)      | (28)                 | (54)     |
| Operating profit   |          | 72          | (576)     | (451)                | (1.027)  |
| Finance income   |          | -           | -         | 21                   | 21       |
| Finance costs  |          | (58)        | -         | (309)                | (309)    |
| Finance costs - net  |          | (58)        | -         | (288)                | (288)    |
| Profit/ (Loss) before income tax                                   |          | 14          | (576)     | (739)                | (1.315)  |
| Income tax expense   | 18       | 19          | -         | (39)                 | (39)     |
| Profit/ (Loss) after tax for the period from continuing operations |          | 33          | (576)     | (778)                | (1.354)  |



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### Statement of comprehensive income

|  | GRO                       | GROUP                     |                           | ANY                       |
|--|---------------------------|---------------------------|---------------------------|---------------------------|
|  | 1/1/2011 to<br>31/03/2011 | 1/1/2010 to<br>31/03/2010 | 1/1/2011 to<br>31/03/2011 | 1/1/2010 to<br>31/03/2010 |
| Profit / (Loss) for the year                     | 813                       | (878)                     | 33                        | (1.354)                   |
| Other comprehensive income / (loss)              |                           |                           |                           |                           |
| Currency translation differences                 | -                         | -                         | -                         | -                         |
| Provisions for investments valuation             | (13)                      | (2)                       | (13)                      | (2)                       |
| Total comprehensive income / (loss) for the year | 800                       | (880)                     | 20                        | (1.356)                   |
| Attributable to:                                 |                           |                           |                           |                           |
| -Owners of the parent                            | 1.028                     | (740)                     |                           |                           |
| -Minority interest                               | (228)                     | (140)                     |                           |                           |



for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

Total Equity

#### Statement of Changes in Equity

|  |               | Attributable to equity holders of the Company |                       |            |         | Minority<br>Interests | Total Equity |
|--|---------------|---|-----------------------|------------|---------|-----------------------|--------------|
|  | Share capital | Other reserves                                | Retained<br>eairnings | Own shares | Total   |                       |              |
| GROUP<br>Balance at 1 January 2010   | 74.221        | 8.855   | 111.827               | -          | 194.903 | 3.762                 | 198.666      |
| Total comprehensive income / (loss) for<br>the year, net of tax  | -             | (226)   | (846)                 | -          | (1.072) | (426)                 | (1.498)      |
| Consolidation of new subsidiaries and increase in stake in existing ones                                 | -             | 151   | (876)                 | -          | (725)   | 4.336                 | 3.611        |
| Purchase of own shares   | -             | -   | -                     | (300)      | (300)   | -                     | (300)        |
| Balance at 31 December 2010  | 74.221        | 8.780   | 110.105               | (300)      | 192.806 | 7.672                 | 200.479      |
| Balance at 1 January 2011  | 74.221        | 8.780   | 110.105               | (300)      | 192.806 | 7.672                 | 200.479      |
| Total comprehensive income / (loss) for<br>the year, net of tax<br>Consolidation of new subsidiaries and | -             | (13)  | 1.041                 | -          | 1.028   | (228)                 | 800          |
| increase in stake in existing ones   | -             | -   | (481)                 | -          | (481)   | (12)                  | (493)        |
| Purchase of own shares   |               | -   | -                     | (164)      | (164)   | -                     | (164)        |
| Balance at 31 March 2011   | 74.221        | 8.767   | 110.665               | (464)      | 193.188 | 7.432                 | 200.622      |

|   |               |                | Retained  |            |         |
|---|---------------|----------------|-----------|------------|---------|
|   | Share capital | Other reserves | eairnings | Own shares |         |
| COMPANY   |               |                |           |            |         |
| Balance at 1 January 2010                                       | 74.221        | 12.016         | 112.185   | -          | 198.423 |
| Total comprehensive income / (loss) for<br>the year, net of tax | -             | (226)          | (3.920)   | -          | (4.146) |
| Purchase of own shares  | -             | -              | -         | (300)      | (300)   |
| Balance at 31 December 2010                                     | 74.221        | 11.790         | 108.265   | (300)      | 193.976 |
| Balance at 1 January 2011                                       | 74.221        | 11.790         | 108.265   | (300)      | 193.976 |
| Total comprehensive income / (loss) for<br>the year, net of tax | -             | (13)           | 33        | -          | 20      |
| Purchase of own shares  |               | -              | -         | (164)      | (164)   |
| Balance at 31 March 2011  | 74.221        | 11.777         | 108.298   | (464)      | 193.832 |

Attributable to equity holders of the Company



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### Cash flow statement

|  |        | GRO                       | GROUP                     |                           | ANY                       |
|--|--------|---------------------------|---------------------------|---------------------------|---------------------------|
|  | Note   | 01/01/2011-<br>31/03/2011 | 01/01/2010-<br>31/03/2010 | 01/01/2011-<br>31/03/2011 | 01/01/2010-<br>31/03/2010 |
| Profit/ (Loss) for the period  |        | 813                       | (878)                     | 33                        | (1.354)                   |
| Adjustments for:   |        | (292)                     | 1 121                     | (10)                      | 20                        |
| Tax<br>Depreciation of property, plant and equipment                         | 5      | (383)<br>891              | 1.131<br>878              | (19)<br>369               | 39<br>408                 |
| Amortization of intangible assets  | 3<br>7 | 384                       | 428                       |                           | 408                       |
| -  | 8      | 2                         | 2                         | -                         | 25                        |
| Amortization of investment properties  | 8      |                           |                           |                           | -                         |
| Loss/ (Gain) on financial assets at fair value through P&L                   |        | (46)                      | 21                        | (46)                      | 21                        |
| (Gain) / Loss on sale of property, plant and equipment and other investments |        | 32                        | 7                         | (211)                     | 7                         |
| Interest income  |        | (122)                     | (263)                     | -                         | (21)                      |
| Interest expense   |        | 529                       | 645                       | 58                        | 309                       |
| Amortisation of government grants  |        | (1)                       | 1                         | (1)                       | (1)                       |
|  |        | 2.099                     | 1.972                     | 183                       | (498)                     |
| Changes in working capital   |        |                           |                           |                           |                           |
| (Increase) / decrease in inventories   |        | 2.966                     | (3.429)                   | -                         | (3.297)                   |
| (Increase) / decrease in receivables   |        | 2.441                     | 27.895                    | 1.340                     | 25.075                    |
| Increase/ (decrease) in liabilities  |        | (5.876)                   | (21.110)                  | (2.577)                   | (12.370)                  |
| (Increase)/ decrease in derivative financial instruments/ liabilities        |        | 48                        | 127                       | -                         | 26                        |
| Increase / (decrease) in retirement benefit obligations                      |        | 31                        | 135                       | (1)                       | 34                        |
|  |        | (391)                     | 3.618                     | (1.235)                   | 9.469                     |
| Net cash generated from operating activities                                 |        | 1.708                     | 5.590                     | (1.052)                   | 8.971                     |
| Interest paid  |        | (529)                     | (645)                     | (58)                      | (309)                     |
| Income tax paid  |        | (880)                     | 365                       | 75                        | (89)                      |
| Net cash generated from operating activities                                 |        | 299                       | 5.309                     | (1.035)                   | 8.574                     |
| Cash flows from investing activities   |        |                           |                           |                           |                           |
| Purchase of property, plant and equipment                                    | 5      | (6.072)                   | (299)                     | (134)                     | (129)                     |
| Purchase of intangible assets  | 7      | (73)                      | (27)                      | -                         | (8)                       |
| Proceeds from sale of property, plant, equipment and intangible assets       |        | -                         | 39                        | 719                       | -                         |
| Purchase of investments  |        | -                         | -                         | (11)                      | (3.410)                   |
| Interest received  |        | 122                       | 263                       | -                         | 21                        |
| Proceeds from capital decrease of subsidiaries                               |        | -                         | 2.790                     | -                         | -                         |
| Net cash used in investing activities  |        | (6.023)                   | 2.766                     | 573                       | (3.526)                   |
| Cash flows from financing activities   |        | 0.000                     | 501                       | 22                        |                           |
| Proceeds from borrowings<br>Repayment of borrowings                          | 14     | 8.008                     | 521<br>(4.946)            | 32                        | (4.942)                   |
| Proceeds from sale/ (purchase) of own shares                                 | 14     | (164)                     | (4.940)                   | (164)                     | (4.242)                   |
| Share capital increase expenses of Info Quest Technologies S.A.              |        | (463)                     |                           | (104)                     | -                         |
| Net cash used in financing activities  |        | 7.380                     | (4.425)                   | (133)                     | (4.942)                   |
| Net increase/ (decrease) in cash and cash equivalents                        |        | 1.656                     | 3.650                     | (594)                     | 105                       |
| Cash and cash equivalents at beginning of year                               |        | 22.882                    | 21.212                    | 1.248                     | 877                       |
| Cash and cash equivalents at end of year                                     |        | 24.540                    | 24.862                    | 653                       | 982                       |



(Amounts presented in thousand Euro except otherwise stated)

As a result of the spin off of the business unit of **«Distribution and Technical Support of Information Technology and Telecommunications Products»** (with effective date 30/09/2010 and completion date on 31/1/2011) of the Company, the net cash flows from discontinued operations presented bellow:

#### Period 01 January 2010 to 31 March 2010

Cash flows generated from operations: € 9.472 thousand

Cash flows generated from investing activities:  $\in$  (89) thousand

Cash flows generated from financing activities:  $\in$  (4.942) thousand

Total Cash flows from discontinued operations: € 4.441 thousand



(Amounts presented in thousand Euro except otherwise stated)

#### Notes upon financial information

#### 1. General information

Financial statements include the financial statements of Quest Holdings S.A. (the "Company") and the consolidated financial statements of the Company and its subsidiaries (the "Group") for the period ended March 31<sup>st</sup>, 2011, according to International Financial Reporting Standards ("IFRS"). The names of the Group's subsidiaries are presented in Notes 9, 10 and 22 of this information.

The main activities of the Group are the distribution of information technology and telecommunications products, the design, application and support of integrated systems and technology solutions, and the supply of various telecommunication services, express mail services and production of electric power from renewable sources.

The Group operates in Greece, Albania, Romania, Cyprus, Bulgaria and Belgium and the Company's shares are traded in Athens Stock Exchange.

These group consolidated financial statements were authorized for issue by the Board of Directors of Quest Holdings S.A. on May 25<sup>th</sup>, 2011.

Shareholders composition is as follows:

| • | Theodor Fessas              | 52,8% |
|---|-----------------------------|-------|
| • | Eutyxia Koutsoureli – Fessa | 21,9% |
| • | Treasury shares             | 0.8%  |

- I reasury shares 0,8%
  Investors 24,5%

#### <u>Total 100%</u>

The address of the Company is Argyroupoleos 2a str., Kallithea Attikis, Greece. Its website address is *www.quest.gr*.



(Amounts presented in thousand Euro except otherwise stated)

#### 2. Summary of significant accounting policies

#### I) Preparation framework of the financial information

This interim financial information covers the three month period ended March 31<sup>st</sup>, 2011 and has been prepared in accordance with International Accounting Standard ("IAS") 34 "Interim Financial Reporting".

The accounting policies used in the preparation and presentation of this interim financial information are the same as the accounting policies that were used by the Company and the Group for the preparation of the annual financial statements for the year ended December 31st, 2010.

The interim financial information must be considered in conjunction with the annual financial statements for the year ended December 31st, 2010, which are available on the Group's web site at the address www.quest.gr.

This interim financial information has been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets.

The preparation of the financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires Management to exercise judgement in the process of applying the Company's accounting policies. Moreover, it requires the use of estimates and judgments that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of preparation of interim financial information and the reported income and expense amounts during the reporting period. Although these estimates and judgments are based on the best possible knowledge of Management with respect to the current conditions and activities, the actual results can eventually differ from these estimates.

Differences between amounts presented in the financial statements and corresponding amounts in the notes results from rounding differences.

#### **II)** New standards, amendments to standards and interpretations

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current reporting period and subsequent reporting periods. The Group's evaluation of the effect of these new standards, amendments to standards and interpretations is as follows:



(Amounts presented in thousand Euro except otherwise stated)

Standards and Interpretations effective for the current financial year

#### IAS 24 (Revised) "Related Party Disclosures"

This amendment attempts to reduce disclosures of transactions between government-related entities and clarify related-party definition. More specifically, it removes the requirement for government-related entities to disclose details of all transactions with the government and other government-related entities, clarifies and simplifies the definition of a related party and requires the disclosure not only of the relationships, transactions and outstanding balances between related parties, but of commitments as well in both the consolidated and the individual financial statements. This revision does not affect the Group's financial statements.

#### IAS 32 (Amendment) "Financial Instruments: Presentation"

This amendment clarifies how certain rights issues should be classified. In particular, based on this amendment, rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency are equity instruments if the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. This amendment is not relevant to the Group.

#### IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments"

This interpretation addresses the accounting by the entity that issues equity instruments to a creditor in order to settle, in full or in part, a financial liability. This interpretation is not relevant to the Group.

### IFRIC 14 (Amendment) "The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction"

The amendments apply in limited circumstances: when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover those requirements. The amendments permit such an entity to treat the benefit of such an early payment as an asset. This interpretation is not relevant to the Group.

#### Amendments to standards that form part of the IASB's 2010 annual improvements project

The amendments set out below describe the key changes to IFRSs following the publication in May 2010 of the results of the IASB's annual improvements project. Unless otherwise stated the following amendments do not have a material impact on the Group's financial statements.



(Amounts presented in thousand Euro except otherwise stated)

#### IFRS 3 "Business Combinations"

The amendments provide additional guidance with respect to: (i) contingent consideration arrangements arising from business combinations with acquisition dates preceding the application of IFRS 3 (2008); (ii) measuring non-controlling interests; and (iii) accounting for share-based payment transactions that are part of a business combination, including unreplaced and voluntarily replaced share-based payment awards.

#### IFRS 7 "Financial Instruments: Disclosures"

The amendments include multiple clarifications related to the disclosure of financial instruments.

#### IAS 1 "Presentation of Financial Statements"

The amendment clarifies that entities may present an analysis of the components of other comprehensive income either in the statement of changes in equity or within the notes.

#### IAS 27 "Consolidated and Separate Financial Statements"

The amendment clarifies that the consequential amendments to IAS 21, IAS 28 and IAS 31 resulting from the 2008 revisions to IAS 27 are to be applied prospectively.

#### IAS 34 "Interim Financial Reporting"

The amendment places greater emphasis on the disclosure principles that should be applied with respect to significant events and transactions, including changes to fair value measurements, and the need to update relevant information from the most recent annual report.

#### **IFRIC 13 "Customer Loyalty Programmes"**

The amendment clarifies the meaning of the term 'fair value' in the context of measuring award credits under customer loyalty programmes.

#### Standards and Interpretations effective from periods beginning on or after 1 January 2012

### **IFRS 9 "Financial Instruments"** (effective for annual periods beginning on or after 1 January 2013)

IFRS 9 is the first Phase of the Board's project to replace IAS 39 and deals with the classification and measurement of financial assets and financial liabilities. The IASB intends



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

to expand IFRS 9 in subsequent phases in order to add new requirements for impairment and hedge accounting. The Group is currently investigating the impact of IFRS 9 on its financial statements. The Group cannot currently early adopt IFRS 9 as it has not been endorsed by the EU. Only once approved will the Group decide if IFRS 9 will be adopted prior to 1 January 2013.

### **IAS 12 (Amendment) "Income Taxes"** (effective for annual periods beginning on or after 1 January 2012)

The amendment to IAS 12 provides a practical approach for measuring deferred tax liabilities and deferred tax assets when investment property is measured using the fair value model in IAS 40 "Investment Property". This amendment has not yet been endorsed by the EU.

### **IFRS 7 (Amendment) "Financial Instruments: Disclosures" – transfers of financial assets** (effective for annual periods beginning on or after 1 July 2011)

This amendment sets out disclosure requirements for transferred financial assets not derecognised in their entirety as well as on transferred financial assets derecognised in their entirety but in which the reporting entity has continuing involvement. It also provides guidance on applying the disclosure requirements. This amendment has not yet been endorsed by the EU.



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### 3. Critical accounting estimates and judgments

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Critical accounting estimates and judgements

The Group makes estimates and judgements concerning the future. The estimates and judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next 12 months concern income tax.

Judgement is required by the Group in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

#### Critical management estimates in applying the entity's accounting policies

There are no areas that require management estimates in applying the Group's accounting policies.



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### 4. Segment information

#### **Primary reporting format – business segments**

The Group is organised into four business segments:

- (1) Information Technology solutions and equipment
- (2) Information Technology solutions and equipment Apple products
- (3) Telecommunications services
- (4) Courier services
- (5) Production of electric power from renewable sources

The segment results for the period ended  $31^{st}$  of March 2011 and  $31^{st}$  of March 2010 are analyzed as follows:

| 3 months up to 31 March 2011  | Information<br>Technology | Apple products<br>distribution | Telecommunications | Courier services | Production of<br>electric power from<br>renewable sources | Unallocated | Total             |
|---|---------------------------|--------------------------------|--------------------|------------------|---|-------------|-------------------|
| Total gross segment sales   | 44.424                    | 11.316                         | 23                 | 18.306           | 190   |             | 74.259            |
| Inter-segment sales   | (425)                     | (1.491)                        | -                  | (111)            | -   | -           | (2.027)           |
| Net sales   | 43.999                    | 9.825                          | 23                 | 18.196           | 190   |             | 72.231            |
| Operating profit/ (loss)  | 385                       | 536                            | 1                  | 495              | (399)   | (177)       | 842               |
| Finance (costs)/ revenues   | (249)                     | (127)                          | -                  | 67               | (98)  |             | (408)             |
| Share of profit/ (loss) of Associates   |                           | -                              | -                  | -                | (5)   |             | (5)               |
| Profit/ (Loss) before income tax  | 137                       | 410                            | 1                  | 562              | (503)   | (176)       | 430               |
| Income tax expense<br>Profit/ (Loss) after tax for the period from continuing<br>operations |                           |                                |                    |                  |   | -           | 383<br><b>813</b> |
| 3 months up to 31 March 2010  | Information<br>Technology | Apple products<br>distribution | Telecommunications | Courier services | Production of<br>electric power from<br>renewable sources | Unallocated | Total             |
| Total gross segment sales   | 57.420                    | 16.774                         | 10                 | 20.442           | 19  |             | 94.665            |
| Inter-segment sales   | (970)                     | (9.135)                        | -                  | (189)            |   | -           | (10.293)          |
| Net sales   | 56.450                    | 7.639                          | 10                 |                  | 19  |             | 84.371            |
| Operating profit/ (loss)  | (178)                     | 560                            | -                  | 607              | (267)   | (3)         | 720               |
| Finance (costs)/ revenues   | (423)                     | (93)                           | -                  | 115              | 20  | (0)         | (382)             |
| Share of profit/ (loss) of Associates   |                           | -                              | -                  | -                | (85)  | (0)         | (85)              |
| Profit/ (Loss) before income tax  | (601)                     | 467                            | -                  | 721              | (332)   | (3)         | 253               |
| Income tax expense  |                           |                                |                    |                  |   | -           | (1.131)           |
| Profit/ (Loss) after tax for the period from continuing operations                          |                           |                                |                    |                  |   |             | (878)             |

Inter-segment transfers or transactions are entered into under the normal commercial terms and conditions that would also be available to unrelated third parties.



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### 5. Property, plant and equipment

|   | Furniture and         |                           |                    |          |  |
|---|-----------------------|---------------------------|--------------------|----------|--|
|   | Land and<br>buildings | Vehicles and<br>machinery | other<br>equipment | Total    |  |
|   | bunungs               | machinery                 | equipment          | Totai    |  |
| GROUP - Cost                                |                       |                           |                    |          |  |
| 1 January 2010                              | 55.610                | 4.331                     | 28.307             | 88.249   |  |
| Additions                                   | 2.099                 | 11.904                    | 1.082              | 15.085   |  |
| Disposals / Write-offs<br>Reclassifications | (124)                 | (204)                     | (3.595)            | (3.923)  |  |
|   | (1)                   | (20)                      | (28)               | (48)     |  |
| 31 December 2010                            | 57.584                | 16.011                    | 25.766             | 99.361   |  |
| Accumulated depreciation                    |                       |                           |                    |          |  |
| 1 January 2010                              | (7.828)               | (2.266)                   | (22.271)           | (32.365) |  |
| Depreciation charge                         | (1.372)               | (269)                     | (1.753)            | (3.394)  |  |
| Disposals / Write-offs                      | 80                    | 178                       | 3.436              | 3.694    |  |
| Reclassifications                           |                       | 5                         | 64                 | 69       |  |
| 31 December 2010                            | (9.120)               | (2.352)                   | (20.524)           | (31.995) |  |
| Net book value at 31 December 2010          | 48.464                | 13.659                    | 5.243              | 67.366   |  |
| 1 January 2011                              | 57.584                | 16.011                    | 25.766             | 99.361   |  |
| Additions                                   | 196                   | 5.769                     | 107                | 6.072    |  |
| Disposals / Write-offs                      | -                     | (14)                      | (75)               | (89)     |  |
| Reclassifications                           |                       | -                         | (1)                | (1)      |  |
| 31 March 2011                               | 57.780                | 21.765                    | 25.798             | 105.343  |  |
| Accumulated depreciation                    |                       |                           |                    |          |  |
| 1 January 2011                              | (9.120)               | (2.352)                   | (20.524)           | (31.995) |  |
| Depreciation charge                         | (350)                 | (139)                     | (403)              | (891)    |  |
| Impairment                                  | (10)                  | -                         | (10)               | (20)     |  |
| Disposals / Write-offs                      | -                     | 2                         | 68                 | 69       |  |
| 31 March 2011                               | (9.479)               | (2.489)                   | (20.869)           | (32.837) |  |
| Net book value at 31 March 2011             | 48.301                | 19.276                    | 4.929              | 72.506   |  |

## Quest

#### **Financial statements**

#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

|                                    | Land and<br>buildings | Vehicles and<br>machinery | Furniture and<br>other<br>equipment | Total    |
|------------------------------------|-----------------------|---------------------------|-------------------------------------|----------|
| COMPANY - Cost                     |                       |                           |                                     |          |
| 1 January 2010                     | 44.985                | 1.720                     | 8.344                               | 55.049   |
| Additions                          | 1.321                 | 24                        | 298                                 | 1.644    |
| Disposals / Write-offs             | (59)                  | (101)                     | (312)                               | (472)    |
| Business unit spin-off             | (195)                 | (454)                     | (5.065)                             | (5.713)  |
| Reclassifications                  | (1)                   | -                         | 1                                   | -        |
| 31 December 2010                   | 46.051                | 1.190                     | 3.266                               | 50.508   |
| Accumulated depreciation           |                       |                           |                                     |          |
| 1 January 2010                     | (5.972)               | (1.187)                   | (5.758)                             | (12.918) |
| Depreciation charge                | (1.105)               | (53)                      | (469)                               | (1.628)  |
| Disposals / Write-offs             | 15                    | 85                        | 296                                 | 396      |
| Business unit spin-off             | 30                    | 340                       | 4.253                               | 4.623    |
| 31 December 2010                   | (7.033)               | (816)                     | (1.678)                             | (9.527)  |
| Net book value at 31 December 2010 | 39.018                | 375                       | 1.588                               | 40.981   |
| 1 January 2011                     | 46.051                | 1.190                     | 3.266                               | 50.508   |
| Additions                          | 43                    | 13                        | 79                                  | 134      |
| Disposals / Write-offs             |                       | -                         | (737)                               | (737)    |
| 31 March 2011                      | 46.094                | 1.203                     | 2.607                               | 49.905   |
| Accumulated depreciation           |                       |                           |                                     |          |
| 1 January 2011                     | (7.033)               | (816)                     | (1.678)                             | (9.527)  |
| Depreciation charge                | (296)                 | (6)                       | (67)                                | (369)    |
| Disposals / Write-offs             | -                     | -                         | 230                                 | 230      |
| 31 March 2011                      | (7.329)               | (822)                     | (1.516)                             | (9.667)  |
| Net book value at 31 March 2011    | 38.765                | 381                       | 1.092                               | 40.237   |

The additions of amount euro 5.769 thousand in 1<sup>st</sup> quarter 2011 are related to the finalization of the P/V project of subsidiary «Quest Solar S.A.».



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### 6. Goodwill

|                                | GROUP     |            |  |  |
|--------------------------------|-----------|------------|--|--|
|                                | 31/3/2011 | 31/12/2010 |  |  |
|                                |           |            |  |  |
| At the beginning of the period | 8.717     | 8.760      |  |  |
| Additions                      | -         | -          |  |  |
| Disposals / Write-offs         | -         | (43)       |  |  |
| At the end of the period       | 8.717     | 8.717      |  |  |

The goodwill balance of euro 8.717 thousand is analyzed as follows:

- 1. amount of euro 4.932 thousand concerning the final goodwill from «Rainbow S.A.» acquisition from the 100% subsidiary of the Company «iSquare S.A.» in 2009 and
- 2. Amount of euro 3.785 thousand from the partially acquisition of subsidiary «ACS S.A.».



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### 7. Intangible assets

|                                    | Industrial property rights | Software | Total    |
|------------------------------------|----------------------------|----------|----------|
| GROUP - Cost                       |                            |          |          |
| 1 January 2010                     | 24.033                     | 12.949   | 36.982   |
| Additions                          | 71                         | 255      | 326      |
| Disposals / Write-offs             | -                          | (4)      | (4)      |
| Reclassifications                  |                            | 130      | 130      |
| 31 December 2010                   | 24.104                     | 13.330   | 37.435   |
| Accumulated depreciation           |                            |          |          |
| 1 January 2010                     | (4.353)                    | (11.450) | (15.803) |
| Depreciation charge                | (1.034)                    | (573)    | (1.607)  |
| Disposals / Write-offs             | -                          | 4        | 4        |
| Reclassifications                  |                            | (129)    | (129)    |
| 31 December 2010                   | (5.387)                    | (12.148) | (17.535) |
| Net book value at 31 December 2010 | 18.717                     | 1.182    | 19.899   |
| 1 January 2011                     | 24.104                     | 13.330   | 37.435   |
| Additions                          |                            | 73       | 73       |
| 31 March 2011                      | 24.104                     | 13.403   | 37.508   |
| Accumulated depreciation           |                            |          |          |
| 1 January 2011                     | (5.387)                    | (12.148) | (17.535) |
| Depreciation charge                | (230)                      | (154)    | (384)    |
| 31 March 2011                      | (5.617)                    | (12.302) | (17.919) |
| Net book value at 31 March 2011    | 18.487                     | 1.101    | 19.589   |



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

|                                    | Software | Total   |
|------------------------------------|----------|---------|
| COMPANY - Cost                     |          |         |
| 1 January 2010                     | 5.100    | 5.100   |
| Additions                          | 132      | 132     |
| Business unit spin off             | (5.232)  | (5.232) |
| 31 December 2010                   | -        | -       |
| Accumulated depreciation           |          |         |
| 1 January 2010                     | (4.027)  | (4.027) |
| Depreciation charge                | (289)    | (289)   |
| Business unit spin off             | 4.316    | 4.316   |
| 31 December 2010                   | -        | _       |
| Net book value at 31 December 2010 | -        |         |
| 1 January 2011                     | _        |         |
| 31 March 2011                      | -        | -       |
| Accumulated depreciation           |          |         |
| 1 January 2011                     | -        | -       |
| 31 March 2011                      | -        |         |
| Net book value at 31 March 2011    | -        |         |



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### 8. Investment properties

|   | GROUP     |            |  |
|---|-----------|------------|--|
|   | 31/3/2011 | 31/12/2010 |  |
| Balance at the beginning of the period  | 8.230     | 8.230      |  |
| Transfer from tangible Assets           | -         | -          |  |
| Balance at the end of the period        | 8.230     | 8.230      |  |
| Accumulated depreciation                |           |            |  |
| Balance at the beginning of the period  | (25)      | (15)       |  |
| Depreciations                           | (2)       | (10)       |  |
| Balance at the end of the period        | (27)      | (25)       |  |
| Net book value at the end of the period | 8.203     | 8.205      |  |

The above amount of  $\in$  8.203 thousand concerns the value of the subsidiary's company's "UNISYSTEMS S.A." land, in Athens, which had been acquired in 2006 with initial plan the construction of its offices. In 2007 the management decided not to construct the mentioned offices. Thus, this land is owned for long term investment other than short term disposal, based on the requirements of I.F.R.S. 40 «Investment Properties» and was transferred from Property, plant and equipment to Investment Properties. The value presented in the financial statements has been adjusted due to the allocation of the acquisitions' price of the above mentioned subsidiary.

#### 9. Investments in subsidiaries

|  | COMPANY              |        |  |
|--|----------------------|--------|--|
|  | 31/3/2011 31/12/2010 |        |  |
| Balance at the beginning of the period | 128.881              | 75.683 |  |
| Additions                              | 11                   | 53.198 |  |
| Balance at the end of the period       | 128.892 128.8        |        |  |

In 2010, the additions in the investments in subsidiaries mainly are related to the value of the discontinued business unit of the Company «Distribution and Technical Support of



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

Information Technology and Telecommunication Products» (amount of euro 48.113 thousand) and to the share capital increase of euro 8.400 thousand of Quest Energy (55% subsidiary), according to the Extraordinary General Assemblies dated on 25 January and 24 December 2010. The above increase has been covered at the current shareholders interest held. Furthermore, the rest amount is related to the acquisition of Rainbow S.A. subsidiaries Info Quest Technologies (ex Rainbow Services S.A.) and iStorm ltd with a total cost of euro 465 thousand.

Summarized financial information relating to subsidiaries:

#### 31 March 2011

| Name                         | Cost    | Impairment | Carrying amount | Country of<br>incorporation | % interest<br>held |
|------------------------------|---------|------------|-----------------|-----------------------------|--------------------|
|                              |         |            |                 |                             |                    |
| UNISYSTEMS S.A.              | 76.078  | 28.042     | 48.036          | Greece                      | 100,00%            |
| ACS S.A.                     | 20.045  | -          | 20.045          | Greece                      | 99,68%             |
| UNITEL HELLAS S.A.           | 23.619  | 21.334     | 2.285           | Greece                      | 100,00%            |
| ISQUARE S.A.                 | 60      | -          | 60              | Greece                      | 100,00%            |
| U - YOU AE                   | 60      | -          | 60              | Greece                      | 100,00%            |
| QUEST ENERGY S.A.            | 9.817   | -          | 9.817           | Greece                      | 55,00%             |
| Info Quest Technologies S.A. | 48.533  | -          | 48.533          | Greece                      | 100,00%            |
| ISTORM LTD                   | 57      | -          | 57              | Greece                      | 100,00%            |
|                              | 178.269 | 49.377     | 128.892         |                             |                    |

#### 31 December 2010

| Name                         | Cost    | Impairment | Carrying amount | Country of<br>incorporation | % interest<br>held |
|------------------------------|---------|------------|-----------------|-----------------------------|--------------------|
|                              |         |            |                 |                             |                    |
| UNISYSTEMS S.A.              | 76.078  | 28.042     | 48.036          | Greece                      | 100,00%            |
| ACS S.A.                     | 20.045  | -          | 20.045          | Greece                      | 99,68%             |
| UNITEL HELLAS S.A.           | 23.619  | 21.334     | 2.285           | Greece                      | 100,00%            |
| ISQUARE S.A.                 | 60      | -          | 60              | Greece                      | 100,00%            |
| U - YOU AE                   | 60      | -          | 60              | Greece                      | 100,00%            |
| QUEST ENERGY S.A.            | 9.817   | -          | 9.817           | Greece                      | 55,00%             |
| Info Quest Technologies S.A. | 48.521  | -          | 48.521          | Greece                      | 100,00%            |
| ISTORM LTD                   | 57      | -          | 57              | Greece                      | 100,00%            |
|                              | 178.257 | 49.377     | 128.881         |                             |                    |

In addition to the above subsidiaries, the Group consolidated financial statements also include the indirect investments as they are presented below:

- The 100% held subsidiary of "ACS S.A.", "ACS Courier SH.pk.", which is established in Albania.
- The subsidiaries of "Quest Energy S.A.": "Amalia Wind Farm of Viotia S.A." (94.87% subsidiary), "Megalo Plai Wind Farm of Viotia S.A". (94.87% subsidiary),



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

"ALPENER S.A." (90% subsidiary), "Quest Solar S.A." (100% subsidiary), "Quest Aioliki Livadiou Larisas Ltd" (98.67% subsidiary), "Quest Aioliki Servion Kozanis Ltd" (98.67% subsidiary), "Quest Aioliki Distomou Megalo Plai Ltd" (98.67% subsidiary), «Quest Solar Almirou Itd» (98,67 subsidiary), «Quest Solar Viotias Itd» (98,67 subsidiary) and "Quest Aioliki Sidirokastrou Hortero Ltd" (98.67% subsidiary).

- The subsidiaries of "Unisystems Cyprus Ltd": "Unisystems information technology systems SLR", which is established and operates in Romania (100% subsidiary) and "Unisystems Bulgaria Ltd" which is established and operates in Bulgaria (100% subsidiary).
- The "Unisystems S.A" subsidiary, "Unisystems Belgium S.A." (99,84% subsidiary).

All the subsidiaries (direct & indirect) of the Company as well as the method of their consolidation are also mentioned in Note 22 (Periods unaudited by the tax authorities).

After the capital increase of "Quest Energy S.A." the indirect investment of the Company in "ALPENER S.A." amounts to 49.5%. Due to the fact that the Company has the full control and holds 55% of the share capital of "Quest Energy S.A" of which "ALPENER S.A." is a subsidiary, the Company fully consolidated "ALPENER S.A.".

# • Conclusion of the spin – off of Company's business unit "Distribution and Technical Support of Information Technology and Telecommunications Products and Services"

In order to better organize the activities of Info-Quest Group and to maximize the efficient use of existing resources and functions, Info-Quest Group Management and the Extraordinary General Assembly of 17th January 2011, decided the spin-off of its business unit "Distribution and Technical Support of Information Technology and Telecommunication Products and Services" and its contribution to its 100% subsidiary under the title «INFO QUEST TECHNOLOGIES SA - Commercial and Industrial Company of IT and Telecommunications' Products and Services". The above decision has been approved by the relevant decision of the Extraordinary General Assembly on 17th January 2011.

By this spin-off, as from 1st February 2011, the business unit is completely distinct, selfgoverned and flexible and the mother company "Info-Quest S.A." has been transformed into a holding company (QUEST Holdings S.A.) and limited its activities to participating in other companies and real estate as well as providing consultancy and administration support services to its affiliated companies.



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

Info Quest Technologies S.A. continues, as its successor, the commercial activities of Info-Quest S.A., with the same dynamic, merits, philosophy and dedication to the better service of the client.

Finally, it is stated that the spin-off of the above mentioned business unit and its contribution to "INFO QUEST TECHNOLOGIES SA" had no effect in Group's financial position, since the financial results of this business unit are already included in the consolidated financial statements of the Company.

#### **10.** Investments in associates

|  | GRO       | GROUP      |  |  |
|--|-----------|------------|--|--|
|  | 31/3/2011 | 31/12/2010 |  |  |
| Balance at the beginning of the period       | 885       | 783        |  |  |
| Percentage of associates' profits / (losses) | (5)       | (324)      |  |  |
| Additions                                    | 8         | 426        |  |  |
| Balance at the end of the period             | 888 88    |            |  |  |

In terms of Group, "Anemopili Ellinogalliki S.A." (50% subsidiary) and its subsidiaries are included as associates through "Quest Energy S.A." (55% subsidiary). "Anemopili Ellinogalliki S.A." has the following subsidiaries: "Quest Aioliki Marmariou Trikorfo Ltd" (77,5% subsidiary), "Quest Aioliki Marmariou Agathi Ltd" (77,5% subsidiary), "Quest Aioliki Marmariou Riza Ltd" (77,5% subsidiary), "Quest Aioliki Marmariou Agioi Apostoloi Ltd (77,5% subsidiary), "Quest Aioliki Marmariou Rigani Ltd" (77,3% subsidiary), "EDF Energies Nouvelles SA THRAKI 1" (95% subsidiary), "EDF Energies Nouvelles SA EVROS 1" (95% subsidiary), "EDF Energies Nouvelles SA RODOPI 1" (95% subsidiary), "EDF Energies Nouvelles SA RODOPI 3" (95% subsidiary), "EDF Energies Nouvelles SA RODOPI 2" (95% subsidiary), "EDF Energies Nouvelles SA RODOPI 4" (95% subsidiary), "EDF Energies Nouvelles SA RODOPI 5" (95% subsidiary), "Quest Aioliki Marmariou Pyrgos Ltd" (77,5% subsidiary), "Quest Aioliki Marmariou Liapourthi Ltd" (77,5% subsidiary), "Quest Aioliki Marmariou Peristeri Ltd" (77,5% subsidiary), "Quest Aioliki Marmariou Agioi Taxiarhes Ltd" (77,33% subsidiary), "Quest Aioliki Marmariou Platanos Ltd" (77,33% subsidiary), "Quest Aioliki Marmariou Chelona Ltd" (77,5% subsidiary) and "Quest Aioliki Karistou Distrata Ltd" (77,3% subsidiary).



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

"Anemopili Ellinogalliki S.A." and the above mentioned subsidiaries are consolidated through equity method, since the company is under common control with the French company EDF-EN.

#### 31 March 2011

| Name  | Assets | Liabilities | Sales | Profit | % interest<br>held | Country of<br>incorporation |
|---|--------|-------------|-------|--------|--------------------|-----------------------------|
| PARKMOBILE HELLAS S.A.                      | 1.548  | 2.484       | 580   | (626)  | 40.000/            | Greece                      |
|   |        | 2.484       | 580   | · · ·  | 40,00%             |                             |
| ANEMOPILI ELLINOGALLIKI S.A.                | 2.751  | -           | -     | (1)    | 27,50%             | Greece                      |
| Quest Aioliki Marmariou Trikorfo Ltd        | 29     | 2           | -     | (3)    | 31,76%             | Greece                      |
| Quest Aioliki Marmariou Agathi Ltd          | 32     | 15          | -     | (0)    | 31,75%             | Greece                      |
| Quest Aioliki Marmariou Ag.Apostoloi Ltd    | 22     | 9           | -     | (1)    | 31,76%             | Greece                      |
| Quest Aioliki Marmariou Rigani Ltd          | 53     | 29          | -     | (2)    | 31,54%             | Greece                      |
| Quest Aioliki Marmariou Riza Ltd            | 43     | 2           | -     | (1)    | 31,76%             | Greece                      |
| Quest Aioliki Marmariou Pyrgos Ltd          | 26     | 105         | -     | (0)    | 32,31%             | Greece                      |
| Quest Aioliki Marmariou Liapourthi Ltd      | 25     | -           | -     | (1)    | 31,76%             | Greece                      |
| Quest Aioliki Marmariou Peristeri Ltd       | 32     | 9           | -     | (0)    | 31,54%             | Greece                      |
| Quest Aioliki Marmariou Agioi Taxiarhes Ltd | 33     | 8           | -     | (2)    | 31,54%             | Greece                      |
| Quest Aioliki Marmariou Platanos Ltd        | 25     | -           | -     | (1)    | 31,75%             | Greece                      |
| Quest Aioliki Marmariou Chelona Ltd         | 30     | 6           | -     | (0)    | 31,75%             | Greece                      |
| Quest Aioliki Karistou Distrata Ltd         | 20     | 3           | -     | (1)    | 31,54%             | Greece                      |
| EDF EN SA - THRAKI 1                        | 95     | 2           | -     | (1)    | 26,13%             | Greece                      |
| EDF EN SA - EVROS 1                         | 16     | -           | -     | -      | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 1                        | 48     | 1           | -     | (1)    | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 2                        | 49     | 2           | -     | (1)    | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 3                        | 38     | 1           | -     | (1)    | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 4                        | 47     | 24          | -     | (2)    | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 5                        | 21     | -           | -     | (1)    | 26,13%             | Greece                      |
|   | 4.983  | 2.702       | 580   | (645)  |                    |                             |

#### 31 December 2010

| Name  | Assets | Liabilities | Sales | Profit  | % interest<br>held | Country of<br>incorporation |
|---|--------|-------------|-------|---------|--------------------|-----------------------------|
|   |        |             |       |         |                    |                             |
| PARKMOBILE HELLAS S.A.                      | 1.548  | 2.484       | 580   | (626)   | 40,00%             | Greece                      |
| ANEMOPILI ELLINOGALLIKI S.A.                | 2.774  | 23          | -     | (207)   | 27,50%             | Greece                      |
| Quest Aioliki Marmariou Trikorfo Ltd        | 32     | 2           | -     | (64)    | 31,76%             | Greece                      |
| Quest Aioliki Marmariou Agathi Ltd          | 34     | 16          | -     | (108)   | 31,75%             | Greece                      |
| Quest Aioliki Marmariou Ag.Apostoloi Ltd    | 24     | 11          | -     | (36)    | 31,76%             | Greece                      |
| Quest Aioliki Marmariou Rigani Ltd          | 54     | 28          | -     | (56)    | 31,54%             | Greece                      |
| Quest Aioliki Marmariou Riza Ltd            | 44     | 2           | -     | (136)   | 31,76%             | Greece                      |
| Quest Aioliki Marmariou Pyrgos Ltd          | 28     | 107         | -     | (41)    | 32,31%             | Greece                      |
| Quest Aioliki Marmariou Liapourthi Ltd      | 27     | 1           | -     | (44)    | 31,76%             | Greece                      |
| Quest Aioliki Marmariou Peristeri Ltd       | 33     | 10          | -     | (35)    | 31,54%             | Greece                      |
| Quest Aioliki Marmariou Agioi Taxiarhes Ltd | 39     | 12          | -     | (43)    | 31,54%             | Greece                      |
| Quest Aioliki Marmariou Platanos Ltd        | 26     | 1           | -     | (51)    | 31,75%             | Greece                      |
| Quest Aioliki Marmariou Chelona Ltd         | 31     | 7           | -     | (115)   | 31,75%             | Greece                      |
| Quest Aioliki Karistou Distrata Ltd         | 19     | 2           | -     | (35)    | 31,54%             | Greece                      |
| EDF EN SA - THRAKI 1                        | 98     | 5           | -     | (24)    | 26,13%             | Greece                      |
| EDF EN SA - EVROS 1                         | 28     | 13          | -     | (8)     | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 1                        | 50     | 2           | -     | (14)    | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 2                        | 57     | 3           | -     | (15)    | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 3                        | 47     | 9           | -     | (14)    | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 4                        | 6      | 1           | -     | (7)     | 26,13%             | Greece                      |
| EDF EN SA - RODOPI 5                        | 4      | 1           | -     | (10)    | 26,13%             | Greece                      |
|   | 5.006  | 2.739       | 580   | (1.689) |                    |                             |



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

|  | GROUP     |            | COMPANY   |            |  |
|--|-----------|------------|-----------|------------|--|
|  | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |  |
| Balance at the beginning of the period | 10.446    | 11.069     | 8.906     | 9.576      |  |
| Additions                              | -         | 26         | -         | 6          |  |
| Impairment                             | (29)      | (55)       | -         | (55)       |  |
| Revaluation at fair value              | (13)      | (291)      | (13)      | (291)      |  |
| Other                                  |           | (302)      | -         | (329)      |  |
| Balance at the end of the period       | 10.404    | 10.446     | 8.893     | 8.906      |  |
| Non-current assets                     | 10.404    | 10.446     | 8.893     | 8.906      |  |
|  | 10.404    | 10.446     | 8.893     | 8.906      |  |

#### 11. Available - for - sale financial assets

The available-for-sale financial assets comprise mainly unlisted shares. The Group establishes the fair values of unlisted securities by using refined valuation techniques and estimates in order to reflect the market's specific circumstances at the financial statements date. The fair values of listed securities are based on year-end bid prices. The value of the available-for-sale financial assets for the Group and the Company amounts to  $\in 8.708$  thousand, for the period ended 31/03/2011 and for the previous year, and relates to Company's investments in a percentage rating from 25% to 38%. However, the Company is not capable of exercising a significant influence to them, since other shareholders are controlling them either individually or in an agreement between them. For the above mentioned reason, the Company classifies the companies IASON SA (33,5% percentage), EFFECT SA (38% percentage), AMERICAN COMPUTERS & ENGINEERS HELLAS SA (35,48% percentage) and TEKA SYSTEMS SA (25% percentage) in the category "Available-for-sale financial assets".



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(Amounts presented in thousand Euro except otherwise stated)

#### 12. Financial assets at fair value through profit or loss

|  | GROUP     |            | COMPANY   |            |
|--|-----------|------------|-----------|------------|
|  | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |
| Balance at the beginning of the period   | 161       | 225        | 161       | 225        |
| Revaluation at fair value  | 46        | (64)       | 46        | (64)       |
| Balance at the end of the period   | 207       | 161        | 207       | 161        |
|  | GROU      | P          | COMPA     | NY         |
|  | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |
| Listed securities:<br>Equity securities - Greece   | 207       | 161        | 207       | 161        |
| Equity securities - Orecee   | 207       | 161        | 207       | 161        |
|  | GROU      | 2          | COMPA     | NY         |
|  | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |
| Financial assets at fair value through P&L are denominated<br>in the following currencies: |           |            |           |            |
| Euro   | 207       | 161        | 207       | 161        |
|  | 207       | 161        | 207       | 161        |

The Financial Assets at fair value through P&L comprise listed shares. The fair values of listed securities are based on published period-end bid prices at the financial information date.

#### 13. Share capital

|                  | Number of<br>shares | Ordinary<br>shares | Share<br>premium | Total         |
|------------------|---------------------|--------------------|------------------|---------------|
| 1 January 2010   | 48.705.220          | 34.093             | 40.128           | 74.221        |
| 31 December 2010 | 48.705.220          | <b>34.093</b>      | <b>40.128</b>    | <b>74.221</b> |
| 1 January 2011   | 48.705.220          | 34.093             | 40.128           | 74.221        |
| 31 March 2011    | 48.705.220          | <b>34.093</b>      | 40.128           | 74.221        |

The share capital of the Company amounts to  $\notin$  34.093.654 divided into 48.705.220 common shares of a nominal value of  $\notin$  0,70 each.

On 10.5.2010 the Company's Board of Directors, implementing the decision of the Ordinary General Shareholders' Assembly, with which the purchase of own shares was approved, according to article 16 of the Law 2190/20, decided to purchase up to one million (1.000.000) own shares, with a minimum purchase price of fifty cents of euro ( $\notin$  0,50) and a maximum of



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five euro ( $\notin$  5,00) per share until the 31<sup>st</sup> of December 2010. The Company purchased 265.384 own shares during the period from 11 May 2010 to 31 December 2010, through the Athens Stock Exchange, with a total purchase price of euro 301 thousand and average price  $\notin$  1,13 per share. In addition, on 10<sup>th</sup> of January 2011 the Company's Board of Directors, implementing the above decision of the Ordinary General Shareholders' Assembly, decided to purchase up to one million (1.000.000) own shares, with a minimum purchase price of fifty cents of euro ( $\notin$  0,50) and a maximum of five euro ( $\notin$  5,00) per share until the 31<sup>st</sup> of December 2011. The Company purchased 114.383 own shares during the period from 01 January 2011 to 31 March 2011, through the Athens Stock Exchange, with a total purchase price of euro 165 thousand and average price  $\notin$  1,44 per share.

On 31<sup>st</sup> of March 2011 Company owns 379.767 treasury shares which present the 0,78% of the share capital.

#### 14. Borrowings

|                              | GROU      | GROUP      |           | NY         |
|------------------------------|-----------|------------|-----------|------------|
|                              | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |
| Non-current borrowings       |           |            |           |            |
| Bonds                        | 8.525     | 8.525      | -         | -          |
| Total non-current borrowings | 8.525     | 8.525      | -         | -          |
| Current borrowings           |           |            |           |            |
| Bank borrowings              | 15.058    | 7.050      | 4.157     | 4.126      |
| Bonds                        | 1.650     | 1.650      | -         | -          |
| Total current borrowings     | 16.708    | 8.700      | 4.157     | 4.126      |
| Total borrowings             | 25.233    | 17.225     | 4.157     | 4.126      |

The Group has approved credit lines with financial institutions amounting to euro 122,4 million and the Company to euro 5,6 million. Short term borrowings fair values reach their book values.



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

The movement of borrowings is analyzed as follows:

|  | GROU      | Р          |
|--|-----------|------------|
|  | 31/3/2011 | 31/12/2010 |
| Balance at the beginning of the period | 17.225    | 32.558     |
| Repayment of borrowings                | -         | (15.333)   |
| Proceeds of borrowings                 | 8.008     | -          |
| Balance at the end of the period       | 25.233    | 17.225     |

Both the Company and the Group are not exposed to exchange risk since the total of borrowings for the 1<sup>st</sup> quarter 2011 was in euro.

|              | GROU      | Р          |
|--------------|-----------|------------|
|              | 31/3/2011 | 31/12/2010 |
| 1 - 2 years  | 1.650     | 1.650      |
| 2 - 3 years  | 1.650     | 1.650      |
| 3 - 5 years  | 5.225     | 5.225      |
| Over 5 years |           | -          |
|              | 8.525     | 8.525      |

The Company is exposed to interest rate changes that domain in the market and which affect its financial position and cash flow. The cost of borrowing is possible to either increase or decrease as a result of the above mentioned fluctuations.

#### **Bond Loan**

On October  $1^{st}$ , 2009, the 100% subsidiary company iSquare A.E. signed with Alpha Bank a contract concerning a 5 years bond loan edition of euro 11.000.000 in order to refinance its intermediate financing, by the same bank, of the acquisition of the total amount of Rainbow's S.A. shares. To ensure this loan the Company is the loan guarantor. The interest rate is Euribor plus a 2,75% margin. Loan repayment will take place in 9 installments. The 8 first installments represent the 60% of the total loan whereas the last installment will be paid at the expiry loan date in order to the 40% of the remaining loan amount to be redeemed. The first installment has to be paid on October  $15^{th}$ , 2010.



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The Company has to keep a satisfactory capital adequacy, profitability and liquidity, as these are determined by the following financial indicators:

(1) Total Borrowings minus Cash & Cash equivalents over EBITDA has to be reserved for 2009 less than 6,00, for 2010 less than 5,75, for 2011 less than 5,25, for 2012 less than 4,00, and for the remaining duration of the Bond Loan and up to its total repayment, less than 3,75.

(2) EBITDA over Finance Expense minus Financial Income has to be throughout the Bond Loan greater to 2,00.

(3) Total Borrowings minus Cash & Cash equivalents to Total equity has to be throughout the Bond Loan less to 0,50.

The measurement of the above mentioned financial indicators takes place every 6 months on the consolidated and audited financial statements of the Group. It is noted that the companies which are going to activate in the production of electric power are not taken into account in the consolidated financial statements.

On December 31<sup>st</sup>, 2010, the Group, keeping its contractual commitment, was qualifying these indicators.

#### 15. Contingencies

The Group and the Company have contingencies in respect of bank guarantees, guarantees and other matters arising in the ordinary course of business from which Management is confident that no material liability will arise.

The contingent liabilities are analysed as follows:

|   | GROUP     |            | COMPANY   |            |
|---|-----------|------------|-----------|------------|
|   | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |
| Letters of guarantee to customers securing contract performance | 16.521    | 18.000     | -         | -          |
| Guarantees to banks on behalf of subsidiaries                   | 28.565    | 28.565     | 28.565    | 28.565     |
| Letters of guarantee to creditors                               | 115       | 114        | -         | -          |
| Other   | 109.314   | 41.663     | -         | -          |
|   | 154.515   | 88.342     | 28.565    | 28.565     |

In addition to the above, the following specific issues should be noted:

(a) In accordance with the resolutions of the Shareholders Extraordinary General Assembly held on December 30th, 2008 of the company "UNITEL S.A.", this company is placed into liquidation, because according to the management's plans the reason why this company was established does not exist any more.



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

(b) The tax obligations of the Group are not final since there are prior periods which have not been inspected by the tax authorities. Note 22 presents the last periods inspected by the tax authorities for each company in the Group.

Furthermore, there are various legal cases against companies of the Group for which the Management estimates that no additional material liabilities will arise.

#### 16. Guarantees

The borrowings of the subsidiaries are secured by guarantees given by the Company. There are no mortgages over the Group's and Company's land and buildings.

#### 17. Commitments

#### **Capital commitments**

At the financial information date, March  $31^{st}$ , 2011, the capital expenditure that has been contracted for but not yet incurred for the Group and the Company was  $\in$  2.901 thousand.

#### **Operating lease commitments**

The group leases mechanical equipment under operating leases. Total future lease payments under operating leases are as follows:

|  | GROUP     |            | COMPANY   |            |
|--|-----------|------------|-----------|------------|
|  | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |
| Not later than 1 year                        | 898       | 992        | 84        | 97         |
| Later than 1 year but not later than 5 years | 2.077     | 2.870      | 72        | 113        |
|  | 2.975     | 3.861      | 156       | 212        |



#### for the period ended 31 March 2011

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#### **18.** Income tax expense

Income tax expense of the Group and Company for the period ended 31/03/2011 and 31/03/2010 respectively was:

|    | GROU                      | GROUP                     |                           | NY                        |
|----|---------------------------|---------------------------|---------------------------|---------------------------|
|    | 1/1/2011 to<br>31/03/2011 | 1/1/2010 to<br>31/03/2010 | 1/1/2011 to<br>31/03/2011 | 1/1/2010 to<br>31/03/2010 |
| ax | (496)                     | (1.165)                   | -                         | -                         |
| ax | 879                       | 34                        | 19                        | (39)                      |
|    | 383                       | (1.131)                   | 19                        | (39)                      |
|    |                           |                           |                           |                           |

In addition, the cumulative provision for future tax liability concerning tax unaudited years was for 31/03/2011 and 31/12/2010 as follows:

|                               | GROUP     |            | COMPANY   |            |
|-------------------------------|-----------|------------|-----------|------------|
|                               | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |
| Provision for unaudited years | 1.741     | 1.573      | -         | -          |

During 2010 the ordinary tax audit for the Company for the fiscal year of 2008 was finalized. The tax audit resulted in additional taxes of Euro 492 thousand payable in 24 monthly installments. For the above mentioned amount there has not been made a relevant provision, whereas it has reduced the net earnings for 2010. The Company has not made a provision for tax unaudited years for years 2009, 2010 and the 1<sup>st</sup> quarter 2011 because it has tax losses and possible differences which may arise from the tax audit will reduce the tax losses with no effect on profit or loss.

Current income tax, for the Company and the domestic subsidiaries, has been calculated using the tax rate of the year 2011, 20% (2010, 24%). Concerning the abroad subsidiaries, in order for the current tax expense to be calculated, domestic tax rates have been used. Tax over profit before taxes of the Company differs to the theoretical amount which would arise in case of using the weighted average tax rate of the company's' Country of origin.

In addition, for the calculation of deferred income tax it has been taken into account, when this is necessary, the gradual change in the tax rates from the year 2011, from 24% to 20%.



(Amounts presented in thousand Euro except otherwise stated)

#### 19. Dividend

There is no proposal for dividend distribution.

#### 20. Related party transactions

The following transactions were carried out with related parties:

|   | GROU                      | GROUP                     |                           | COMPANY                   |  |
|---|---------------------------|---------------------------|---------------------------|---------------------------|--|
|   | 1/1/2011 to<br>31/03/2011 | 1/1/2010 to<br>31/03/2010 | 1/1/2011 to<br>31/03/2011 | 1/1/2010 to<br>31/03/2010 |  |
| i) Sales of goods and services                    |                           |                           |                           |                           |  |
| Sales of goods to:                                | 847                       | 275                       | -                         | 756                       |  |
| -Unisystems                                       | -                         | -                         | -                         | 401                       |  |
| -ACS  | -                         | -                         | -                         | 37                        |  |
| - Other direct subsidiaries                       | -                         | -                         | -                         | 44                        |  |
| - Other indirect subsidiaries                     | -                         | -                         | -                         |                           |  |
| - Other related parties                           | 847                       | 275                       | -                         | 275                       |  |
| Sales of services to:                             | 306                       | 257                       | 878                       | 1.607                     |  |
| -Unisystems                                       | -                         | -                         | 501                       | 1.180                     |  |
| -ACS  | -                         | -                         | 1                         | 17                        |  |
| - Other direct subsidiaries                       | -                         | -                         | 371                       | 148                       |  |
| - Other indirect subsidiaries                     | -                         | -                         | 4                         | 15                        |  |
| - Other related parties                           | 306                       | 257                       |                           | 247                       |  |
|   | 1.153                     | 531                       | 878                       | 2.364                     |  |
| ii) Purchases of goods and services               |                           |                           |                           |                           |  |
| Purchases of goods from:                          | 111                       | 323                       | 220                       | 1.489                     |  |
| -Unisystems                                       | -                         | -                         | -                         | 6                         |  |
| -ACS  | -                         | -                         | -                         | -                         |  |
| - Other direct subsidiaries                       | -                         | -                         | 202                       | 1.162                     |  |
| - Other indirect subsidiaries                     | -                         | -                         | -                         | -                         |  |
| - Other related parties                           | 111                       | 323                       | 19                        | 320                       |  |
| Purchases of services from:                       | 88                        | -                         | 51                        | 217                       |  |
| -Unisystems                                       | -                         | -                         | 3                         | 91                        |  |
| -ACS  | -                         | -                         | 18                        | 126                       |  |
| - Other direct subsidiaries                       | -                         | -                         | 31                        | -                         |  |
| - Other indirect subsidiaries                     | -                         | -                         | -                         | -                         |  |
| - Other related parties                           | 88                        | -                         | -                         | -                         |  |
|   | 199                       | 323                       | 271                       | 1.706                     |  |
| iii) Benefits to management                       |                           |                           |                           |                           |  |
| Salaries and other short-term employment benefits | 1.307                     | 911                       | 71                        | 269                       |  |
|   | 1.307                     | 911                       | 71                        | 269                       |  |
|   |                           |                           |                           |                           |  |



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|   | GROUP     |            | COMPANY   |            |
|---|-----------|------------|-----------|------------|
|   | 31/3/2011 | 31/12/2010 | 31/3/2011 | 31/12/2010 |
| Receivables from related parties:       |           |            |           |            |
| - Unisystems                            | -         | -          | 1.003     | 1.037      |
| - ACS                                   | -         | -          | -         | 17         |
| - Other direct subsidiaries             | -         | -          | 3.293     | 381        |
| - Other indirect subsidiaries           | -         | -          | -         | 38         |
| - Other related parties                 | 882       | 487        | -         | 344        |
|   | 882       | 487        | 4.296     | 1.816      |
| Obligations to related parties:         |           |            |           |            |
| - Unisystems                            | -         | -          | -         | 116        |
| - ACS                                   | -         | -          | 1         | 43         |
| - Other direct subsidiaries             | -         | -          | 111       | 1.099      |
| - Other indirect subsidiaries           | -         | -          | -         | 5          |
| - Other related parties                 | 165       | 285        | -         | 102        |
|   | 165       | 285        | 111       | 1.366      |
| v) Receivables from management personel |           | -          | -         | -          |
| vi) Payables to management personel     | -         | -          | -         | -          |

Services from, and, to related parties as well as sales and purchases of goods, take place on the basis of the price lists in force with non related parties.

#### 21. Earnings per share

#### **Basic and diluted**

Basic and diluted earnings/ (losses) per share are calculated by dividing profit/(loss) attributable to ordinary equity holders of the parent entity, by the weighted average number of ordinary shares outstanding during the period, and excluding any ordinary treasury shares that were bought by the Company.

#### **Continuing operations**

|   | GROUP                     |                           |  |
|---|---------------------------|---------------------------|--|
|   | 1/1/2011 to<br>31/03/2011 | 1/1/2010 to<br>31/03/2010 |  |
| Earnings/ (Losses) from continuing operations attributable to equity holders of the Company | 1.041                     | (738)                     |  |
| Weighted average number of ordinary shares in issue (in thousand)                           | 48.325                    | 48.705                    |  |
| Basic earnings/ (losses) per share (Euro per share)   | 0,0215                    | (0,0152)                  |  |

iv)



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### **Discontinued operations**

| _   | GROUP                     |                           |  |
|---|---------------------------|---------------------------|--|
|   | 1/1/2011 to<br>31/03/2011 | 1/1/2010 to<br>31/03/2010 |  |
| (Losses) from discontinued operations attributable to equity holders of the |                           |                           |  |
| Company   | -                         | -                         |  |
| Weighted average number of ordinary shares in issue (in thousand)           | 48.325                    | 48.705                    |  |
| Basic (losses) per share (Euro per share)                                   | -                         | -                         |  |

#### Total continuing and discontinued operations

|   | GROUP       |             |  |
|---|-------------|-------------|--|
|   | 1/1/2011 to | 1/1/2010 to |  |
|   | 31/03/2011  | 31/03/2010  |  |
| Earnings/ (Losses) attributable to equity holders of the Company  | 1.041       | (738)       |  |
| Weighted average number of ordinary shares in issue (in thousand) | 48.325      | 48.705      |  |
| Basic earnings/ (losses) per share (Euro per share)               | 0,0215      | (0,0152)    |  |



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### Periods unaudited by the tax authorities 22.

The unaudited by the tax authorities periods for each company of the Group, are as follows:

| Company Name   | Country of incorporation | %<br>Participation<br>(Direct) | %<br>Participation<br>(Indirect) | Consolidation<br>Method | Unaudited<br>Years     |
|--|--------------------------|--------------------------------|----------------------------------|-------------------------|------------------------|
| ** Quest Holdings S.A.                                   | -                        | -                              | -                                | -                       | 2009-2010              |
| * Unisystems S.A.  | Greece                   | 100,00%                        | 100,00%                          | Full                    | 2008-2010              |
| - Unisystems Belgium S.A.                                | Belgium                  | 99,84%                         | 100,00%                          | Full                    | 2009-2010              |
| - Parkmobile Hellas S.A.                                 | Greece                   | 40,00%                         | 40,00%                           | Equity Method           | 2007-2010              |
| - Unisystems Cyprus Ltd                                  | Cyprus                   | 100,00%                        | 100,00%                          | Full                    | 2007-2010              |
| - Unisystems Information Technology Systems SRL          | Romania                  | 100,00%                        | 100,00%                          | Full                    | 2007-2010              |
| - Unisystems Bulgaria Ltd                                | Bulgaria                 | 100,00%                        | 100,00%                          | Full                    | 2009-2010              |
| * ACS S.A.   | Greece                   | 99,68%                         | 99,68%                           | Full                    | 2009-2010              |
| - ACS Courier SH.p.k.                                    | Albania                  | 100,00%                        | 99,68%                           | Full                    | 2005-2010              |
| * Quest Energy S.A.                                      | Greece                   | 55,00%                         | 55,00%                           | Full                    | 2010                   |
| <ul> <li>Quest Aioliki Marmariou Pyrgos Ltd</li> </ul>   | Greece                   | 20,00%                         | 11,00%                           | Equity Method           | 2010                   |
| - Wind farm of Viotia Amalia S.A.                        | Greece                   | 97,88%                         | 53,83%                           | Full                    | 2010                   |
| <ul> <li>Wind farm of Viotia Megalo Plai S.A.</li> </ul> | Greece                   | 97,88%                         | 53,83%                           | Full                    | 2010                   |
| - ALPENER S.A.   | Greece                   | 90,00%                         | 49,50%                           | Full                    | 2010                   |
| - Quest Aioliki Marmariou Trikorfo Ltd                   | Greece                   | 19,00%                         | 10,45%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Agathi Ltd                     | Greece                   | 19,00%                         | 10,45%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Riza Ltd                       | Greece                   | 19,00%                         | 10,45%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Chelona Ltd                    | Greece                   | 19,00%                         | 10,45%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Platanos Ltd                   | Greece                   | 19,00%                         | 10,45%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Liapourthi Ltd                 | Greece                   | 19,00%                         | 10,45%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Ag.Apostoloi Ltd               | Greece                   | 19,00%                         | 10,45%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Rigani Ltd                     | Greece                   | 18,67%                         | 10,27%                           | Equity Method           | 2010                   |
| - Quest Aioliki Karistou Distrata Ltd                    | Greece                   | 18,67%                         | 10,27%                           | Equity Method           | 2010                   |
| - Quest Aioliki Livadiou Larisas Ltd                     | Greece                   | 98,67%                         | 54,27%                           | Full                    | 2010                   |
| - Quest Aioliki Marmariou Agioi Taxiarhes Ltd            | Greece                   | 18,67%                         | 10,27%                           | Equity Method           | 2010                   |
| - Quest Aioliki Servion Kozanis Ltd                      | Greece                   | 98,67%                         | 54,27%                           | Full                    | 2010                   |
| - Quest Aioliki Marmariou Peristeri Ltd                  | Greece                   | 18,67%                         | 10,27%                           | Equity Method           | 2010                   |
| - Quest Aioliki Distomou Megalo Plai Ltd                 | Greece                   | 98,67%                         | 54,27%                           | Full                    | 2010                   |
| - Quest Aioliki Sidirokastrou Hortero Ltd                | Greece                   | 98,67%                         | 54,27%                           | Full                    | 2010                   |
| - Quest Solar Almirou Ltd                                | Greece                   | 98,67%                         | 54,27%                           | Full                    | 2010                   |
| - Quest Solar Viotias Ltd                                | Greece                   | 98,67%                         | 54,27%                           | Full                    | 2010                   |
| - Quest Solar S.A.                                       | Greece                   | 100,00%                        | 55,00%                           | Full                    | 2010                   |
| Anemopili Ellinogalliki S.A.                             | Greece                   | 50,00%                         | 27,50%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Trikorfo Ltd                   | Greece                   | 77,50%                         | 21,31%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Agathi Ltd                     | Greece                   | 77,45%                         | 21,30%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Riza Ltd                       | Greece                   | 77,50%                         | 21,31%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Ag.Apostoloi Ltd               |                          | 77,50%                         | 21,31%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Rigani Ltd                     | Greece                   | 77,33%                         | 21,27%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Pyrgos Ltd                     | Greece                   | 77,48%                         | 21,31%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Liapourthi Ltd                 |                          | 77,48%                         | 21,31%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Peristeri Ltd                  | Greece                   | 77,50%                         | 21,27%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Agioi Taxiarhes Ltd            | Greece<br>Greece         | 77,33%                         | 21,27%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Platanos Ltd                   |                          | 77,33%                         | 21,30%                           | Equity Method           | 2010                   |
| - Quest Aioliki Marmariou Chelona Ltd                    | Greece                   | 77,45%                         | 21,30%                           | Equity Method           | 2010                   |
| - Quest Aioliki Karistou Distrata Ltd                    | Greece<br>Greece         | 77,33%                         | 21,27%                           | Equity Method           | 2010                   |
| -EDF EN SA – THRAKI 1                                    | Greece                   | 95,00%                         | 26,13%                           | Equity Method           | 2004-2010              |
| -EDF EN SA - EVROS 1                                     | Greece                   | 95,00%                         | 26,13%                           | Equity Method           | 2006-2010              |
| -EDF EN SA – RODOPI 1<br>-EDF EN SA – RODOPI 2           | Greece                   | 95,00%<br>95,00%               | 26,13%<br>26,13%                 | Equity Method           | 2004-2010<br>2004-2010 |
| -EDF EN SA – RODOPI 2<br>-EDF EN SA – RODOPI 3           | Greece                   |                                |                                  | Equity Method           | 2004-2010 2006-2010    |
|  | Greece                   | 95,00%                         | 26,13%                           | Equity Method           |                        |
| -EDF EN SA – RODOPI 4<br>-EDF EN SA – RODOPI 5           | Greece                   | 95,00%                         | 26,13%                           | Equity Method           | 2006-2010              |
| * Unitel Hellas S.A.                                     | Greece                   | 95,00%                         | 26,13%                           | Equity Method<br>Full   | 2010<br>2007-2010      |
| * iSquare S.A.   | Greece                   | 100,00%<br>100,00%             | 100,00%<br>100,00%               | Full                    | 2007-2010              |
| * Info Quest Technologies S.A.                           | Greece                   | 100,00%                        | 100,00%                          | Full                    | 2010                   |
| - Rainbow Training center Ltd                            | Greece                   | 100,00%                        | 100,00%                          | Full                    | 2010                   |
| * iStorm Ltd   | Greece                   | 100,00%                        | 100,00%                          | Full                    | 2010<br>2010           |
| * U SA   | Greece                   | 100,00%                        | 100,00%                          | Full                    | 2010                   |
| UGA  | Greece                   | 100,00%                        | 100,00%                          | Full                    | 2010                   |

\* Direct investment \*\* Parent Company



#### for the period ended 31 March 2011

(Amounts presented in thousand Euro except otherwise stated)

#### 23. Number of employees

Number of employees at the end of the current year: Group 1.245, Company 21 and of the previous year Group 1.405, Company 412.

#### 24. Seasonality

The Company shows increased sales the fourth quarter every fiscal year. Therefore, the sales of the quarter ended March 31st, 2011 do not reflect the sales of the forth quarter of this fiscal year.

#### 25. Events after the balance sheet date

The Company purchased 28.170 treasury shares during the period from 01 April 2011 to 25 May 2011, through the Athens Exchange Member "Eurobank EFG Equities", with a total purchase price of euro 34,4 thousand.

On 5<sup>th</sup> May 2011 the subsidiary «Unisystems» acquired the 100% of the share capital of the company «Fast Hellas S.A.» with a total cost of amount euro 1.290 thousand. The above company operates in IT segment.

Apart from the above detailed items, no further events have arisen after the interim financial information date